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Factor Specificity and Real Rigidities

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Abstract

We develop a multisector model in which capital and labor are free to move across firms within each sector, but cannot move across sectors. To isolate the role of sectoral specificity, we compare our model with otherwise identical multisector economies with either economy-wide or firm-specific factor markets. Sectoral factor specificity generates within-sector strategic substitutability and tends to induce across-sector strategic complementarity in price setting. Our model can produce either more or less monetary non-neutrality than those other two models, depending on parameterization and the distribution of price rigidity across sectors. Under the empirical distribution for the U.S., our model behaves similarly to an economy with firm-specific factors in the short-run, and later on approaches the dynamics of the model with economy-wide factor markets. This is consistent with the idea that factor price equalization might take place gradually over time, so that firm-specificity may serve as a reasonable short-run approximation, whereas economy-wide markets are likely a better description of how factors of production are allocated in the longer run.

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1 Introduction

Much of the monetary economics literature tries to make sense of the extent of monetary non-neutrality that is apparent in the data. An important part of this literature does so by resorting to models in which prices (and sometimes wages) are sticky. A problem with bare bone versions of these models is that the degree of price rigidity required to generate substantial non-neutrality is at odds with the microeconomic evidence on the frequency of price changes. However, since [Ball and Romer \(1990\)](#) and [Kimball \(1995\)](#), it is well-known that large real rigidities – which can induce strategic complementarities in price-setting decisions – can generate substantial endogenous persistence in the real effects of monetary shocks, and thus help bridge this gap.

In a series of contributions to our understanding of the sources of real rigidities, [Woodford \(2003, chap.3\)](#), [Svein and Weinke \(2005\)](#), and [Woodford \(2005\)](#) argue forcefully that factor specificity matters. [Woodford \(2003, chap.3\)](#) focuses on firm-specific labor,¹ whereas [Svein and Weinke \(2005\)](#) develop a model with firm-specific capital.² In turn, [Woodford \(2005\)](#) studies a model in which both capital and labor are specific to firms. He shows that capital and labor specificity at the firm level are a powerful source of real rigidities.

The assumption of firm-level specificity contrasts sharply with the (usually unstated) assumption that factors of production can move freely across firms, as in the Real Business Cycle literature. Under standard assumptions about preferences and technology, such economy-wide factor markets tend to induce strategic substitutability in price setting (e.g., [Woodford, 2005, chap.3](#)), and thus generate a small degree of monetary non-neutrality ([Chari, Kehoe and McGrattan, 2000](#)).

The two aforementioned assumptions about factor markets are, to some extent, unrealistic. It is likely that factor price equalization takes place gradually over time, so that firm-specificity might be a reasonable short-run approximation, whereas economy-wide markets might be a better description of how factors of production are allocated in the longer run.

In this paper, we study whether the *nature* of factor specificity matters. To that end, we develop a multisector model in which both capital and labor are free to move across firms *within* each sector, but cannot move *across* sectors – i.e., factors of production are *sector-specific*. To isolate the role of sectoral specificity, we compare our model with otherwise identical multisector economies with either economy-wide or firm-specific factor markets.

¹To be precise, [Woodford \(2003, 2005\)](#)'s models feature industry-specific labor coupled with assumptions that make it mathematically equivalent to a particular model with firm-specific labor markets, as will become clear subsequently.

²Other papers in the literature, such as [Svein and Weinke \(2007a,b\)](#) and [Altig et al. \(2011\)](#), also find that firm-specific capital is an important ingredient for understanding the monetary transmission mechanism. [Reiter, Svein and Weinke \(2013\)](#) analyze the role of capital specificity in a model with lumpy (S,s) investment.

It turns out that it matters a great deal whether factor markets are specific at the firm or at the sector level. Using simplified versions of the three models, we illustrate analytically how the degree of strategic complementarity or substitutability in pricing decisions differ across the three models. As a result of different patterns of pricing interactions within and across sectors, our model with sector-specific factor markets can produce rich aggregate dynamics. Sectoral factor specificity generates *within-sector strategic substitutability* in pricing decisions. This tends to reduce the degree of monetary non-neutrality relative to the case of firm-specific factors. At the same time, sectoral relative price movements generate distributional effects that induce strategic complementarity (or weaken strategic substitutability) in pricing decisions *across sectors* – relative to the model with economy-wide factor markets. As a result of these forces, our sector-specific factor model can produce either more or less monetary non-neutrality than those other two models, depending on parameterization and the distribution of price rigidity across sectors.

Turning back to the fully-specified versions of the three models, our results show that a calibrated version of our model that matches the empirical distribution of price stickiness for the U.S. behaves similarly to an economy with firm-specific factors in the short-run, and later on approaches the dynamics of the model with economy-wide factor markets.

The differences in aggregate dynamics implied by the different assumptions on factor specificity can also be understood through the lens of the underlying New Keynesian Phillips curves. We explicitly derive Phillips curves in our multisector economies with endogenous capital accumulation, under the three alternative assumptions regarding factor specificity.³

While the assumption that factors cannot move across sectors is also extreme, our model is motivated by existing empirical evidence that both capital and labor have an important degree of sector (or industry) specificity. For example, [Ramey and Shapiro \(1998\)](#) find that the flow of capital across firms within the same industry is indeed large, while [Ramey and Shapiro \(2001\)](#) provide evidence of significant sectoral specificity of capital, based on an industry case study. [Davis and Haltiwanger \(1992\)](#) and [Parent \(2000\)](#) provide empirical evidence that labor reallocation across sectors/industries is more limited than within sectors. More recently, [Hobijn \(2012\)](#) finds similar results. [Autor et al. \(2014\)](#) show that the intensity of labor reallocation within- versus across- sectors correlates with the level of wages. In particular, looking at the effects of increasing import competition, they find that low-wage workers reallocate primarily within industry, while high-wage workers appear to switch sectors more easily. [Dix-Carneiro \(2014\)](#) estimates the effects of a trade liberalization shock in Brazil using a model with imperfect

³For an analysis of the implications of labor specificity for the New Keynesian Phillips Curve (NKPC) in one-sector models without capital accumulation, see the recent survey by [Leahy \(2011\)](#).

labor and capital mobility across sectors. He finds that these mobility frictions lead to a slower response of the economy to shocks.

Different forms of input specificity can also be justified on theoretical grounds. In a series of contributions, [Caballero \(2007\)](#), and [Caballero and Hammour \(1996, 1998, 2000\)](#) discuss the possible sources and macroeconomic implications of input specificity. They show that specificity contributes to the slow adjustment of macroeconomic aggregates to shocks in the short and medium run, with resources being underutilized, production suffering from “technological sclerosis,” and recessions being excessively sharp in the transition to a new steady state.

Section 2 presents the reference model of our multisector economy with sector-specific factors of production. It also presents the otherwise identical multisector models with either economy-wide or firm-specific factor markets. Section 3 analyses in detail the different patterns of pricing interactions produced by the three models, and presents the underlying new Keynesian Phillips curves. Section 4 follows with a quantitative analysis of the effects of monetary shocks under the three types of factor specificity. The last section concludes.

2 Three models of factor specificity

In this section, we consider three alternative sticky-price dynamic stochastic general equilibrium (DSGE) models that differ in their assumptions about factor mobility. In all models, identical infinitely-lived consumers supply labor and capital to intermediate firms that they own, invest in a complete set of state-contingent financial claims, and consume a final good. The latter is produced by competitive firms that bundle varieties of intermediate goods. The monopolistically competitive intermediate firms that produce these varieties are divided into sectors that differ in their frequency of price changes. Labor and capital are the only variable inputs in the production of intermediate goods. In the first model, presented in Section 2.1, we assume that these inputs can be reallocated freely across firms in the same sector but cannot flow across sectors, i.e., factors are sector-specific.⁴ Sections 2.2 and 2.3 consider two alternative cases in which factors of production are, respectively, firm-specific or can move freely across firms and sectors (“economy-wide” factor markets).

⁴Woodford sometimes refers to his assumption regarding labor markets as involving industry-specific (e.g., [Woodford, 2003](#), chap.3) or sector-specific (e.g., [Woodford, 2005](#)) labor markets. This is not the same as our assumption of sector-specificity. In Woodford’s work, an industry (or sector) is characterized by fully synchronized price setting, so that his assumption is mathematically equivalent to firm-specific labor markets – as long as firms do not try to exploit their monopsony power and take wages as given. In contrast, in our model, price changes are asynchronized within each sector.

2.1 Sector-specific factors

The representative consumer maximizes:

$$E_0 \sum_{t=0}^{\infty} \beta^t \left(\frac{C_t^{1-\sigma} - 1}{1-\sigma} - \sum_{s=1}^S \omega_s \frac{N_{s,t}^{1+\gamma}}{1+\gamma} \right),$$

subject to the flow budget constraint:

$$P_t C_t + P_t I_t + E_t [\Theta_{t,t+1} B_{t+1}] \leq \sum_{s=1}^S W_{s,t} N_{s,t} + B_t + T_t + \sum_{s=1}^S Z_{s,t} K_{s,t},$$

the law of motion for the stocks of sector-specific capital:

$$\begin{aligned} K_{s,t+1} &= (1 - \delta) K_{s,t} + \Phi(I_{s,t}, K_{s,t}) I_{s,t}, \forall s \\ I_{s,t} &\geq 0, \forall s, \end{aligned}$$

and a standard “no-Ponzi” condition. E_t denotes the time- t expectations operator, C_t is consumption of the final good, $N_{s,t}$ denotes total labor supplied to firms in sector s , $W_{s,t}$ is the associated nominal wage rate, and ω_s is the relative disutility of supplying labor to sector s .⁵ $I_{s,t}$ denotes investment in sector- s capital, $I_t \equiv \sum_{s=1}^S I_{s,t}$, $K_{s,t}$ is capital supplied to firms in sector s , and $Z_{s,t}$ is the associated nominal return on capital. The final good can be used for either investment or consumption, and sells at the nominal price P_t . B_{t+1} accounts for the state-contingent value of the portfolio of financial securities held by the consumer at the beginning of $t + 1$. Under complete financial markets, agents can choose the value of B_{t+1} for each possible state of the world at all times, subject to the no-Ponzi condition and the budget constraint. T_t stands for profits received from intermediate firms. The absence of arbitrage implies the existence of a nominal stochastic discount factor $\Theta_{t,t+1}$ that prices in period t any financial asset portfolio with state-contingent payoff B_{t+1} at the beginning of period $t + 1$.⁶ Finally, β is the time-discount factor, σ^{-1} denotes the intertemporal elasticity of substitution, γ^{-1} is the Frisch elasticity of labor supply,⁷ δ is the rate of depreciation, and $\Phi(\cdot)$ is the adjustment-cost

⁵As in [Carvalho and Lee \(2011\)](#), the relative labor disutility parameter ω_s is only used to obtain a symmetric steady state, and simplify the algebra. It does not play a role in any of our findings. Derivation details are available upon request.

⁶To avoid cluttering the notation, we omit explicit reference to the different states of nature.

⁷Our approach to modeling labor specificity follows [Woodford \(2003\)](#) and hinges on introducing the convexity of labor disutility at the level at which the specificity exists. This creates the possibility of wage dispersion arising at that level. Hence, in our model with sectoral factor markets, labor disutility is given by the sum of convex functions of sectoral labor supplies. Likewise, in the model with firm-specific labor ([Section 2.2](#)), such convexity applies to the amount of labor supplied to each firm. If convexity kicks in at the level of total labor

function.⁸ We follow [Chari, Kehoe and Mcgrattan \(2000\)](#) and assume:

$$\Phi(I_{s,t}, K_{s,t}) = \Phi\left(\frac{I_{s,t}}{K_{s,t}}\right) = 1 - \frac{1}{2}\kappa \frac{\left(\frac{I_{s,t}}{K_{s,t}} - \delta\right)^2}{\frac{I_{s,t}}{K_{s,t}}},$$

which is convex and satisfies $\Phi(\delta) = 1$, $\Phi'(\delta) = 0$, and $\Phi''(\delta) = -\frac{\kappa}{\delta}$. For brevity, we present the (standard) optimality conditions in the online Appendix.

A representative competitive firm produces the final good, which is a composite of varieties of intermediate goods. Monopolistically competitive firms produce such varieties. The latter firms are divided into sectors indexed by $s \in \{1, \dots, S\}$, each featuring a continuum of firms. Sectors differ in the degree of price rigidity, as we detail below. Overall, firms are indexed by their sector s , and are further indexed by $j \in [0, 1]$. The distribution of firms across sectors is given by sectoral weights $f_s > 0$, with $\sum_{s=1}^S f_s = 1$.

The final good is used for both consumption and investment and is produced by combining the intermediate varieties according to the technology:

$$Y_t = \left(\sum_{s=1}^S f_s^{\frac{1}{\eta}} Y_{s,t}^{\frac{\eta-1}{\eta}} \right)^{\frac{\eta}{\eta-1}}, \quad (1)$$

$$Y_{s,t} = \left(f_s^{\frac{\theta-1}{\theta}} \int_0^1 Y_{s,j,t}^{\frac{\theta-1}{\theta}} dj \right)^{\frac{\theta}{\theta-1}}, \quad (2)$$

where Y_t is the final good, $Y_{s,t}$ is the aggregation of sector- s intermediate goods, and $Y_{s,j,t}$ is the variety produced by firm j in sector s . The parameters $\eta \geq 0$, and $\theta > 1$ are, respectively, the elasticity of substitution across sectors, and the elasticity of substitution within sectors.

The representative final-good-producing firm solves:

$$\begin{aligned} \max \quad & P_t Y_t - \sum_{s=1}^S f_s \int_0^1 P_{s,j,t} Y_{s,j,t} dj \\ \text{s.t.} \quad & (1)-(2), \end{aligned}$$

supply, wages are equalized – and this is what characterizes our model with an economy-wide labor market (Section 2.3).

⁸In the absence of (convex) adjustment costs, returns to capital (and Tobin's qs) are equalized across sectors. Hence, our approach to modeling capital specificity hinges on introducing adjustment costs in the "right place", so as to allow for dispersion in returns to capital (across sectors in the sector-specific model, and across firms in the firm-specific model of Section 2.2).

which yields as first-order conditions, for $j \in [0, 1]$ and $s = 1, \dots, S$:

$$Y_{s,j,t} = \left(\frac{P_{s,j,t}}{P_{s,t}} \right)^{-\theta} \left(\frac{P_{s,t}}{P_t} \right)^{-\eta} Y_t.$$

The price indices are given by:

$$P_t = \left(\sum_{s=1}^S f_s P_{s,t}^{1-\eta} \right)^{\frac{1}{1-\eta}},$$

$$P_{s,t} = \left(\int_0^1 P_{s,j,t}^{1-\theta} dj \right)^{\frac{1}{1-\theta}},$$

where P_t is the price of the final good, $P_{s,t}$ is the price index of sector- s intermediate goods, and $P_{s,j,t}$ is the price charged by firm j from sector s .

Monopolistically competitive firms produce varieties of the intermediate good by employing capital and labor. For analytical tractability, we assume that intermediate firms set prices as in [Calvo \(1983\)](#). The frequency of price changes varies across sectors, and it is the only source of (ex-ante) heterogeneity. While in reality sectors certainly differ in many dimensions other than heterogeneity in price stickiness, this assumption suits our purposes for the following reasons. First, nominal rigidity is of interest, because our goal is to contribute to the literature on factor specificity as a source of real rigidities that can amplify/propagate monetary shocks (e.g., [Chari, Kehoe and Mcgrattan, 2000](#) and [Woodford, 2005](#)). In this context, allowing for heterogeneity in price stickiness is natural, because of the ample literature documenting that this is empirically important, and that it matters for aggregate dynamics.⁹ In addition, in our model, any two different sectors that have the same degree of price rigidity will respond to aggregate shocks in the exact same way.¹⁰ Hence, our partition of the economy in terms of price rigidity may encompass arbitrarily many “subsectors” within each sector.

In each period, each firm j in sector s changes its price independently with probability α_s . At each time a firm j from sector s adjusts its price, it chooses $X_{s,j,t}$ to solve:

$$\max E_t \sum_{l=0}^{\infty} \Theta_{t,t+l} (1 - \alpha_s)^l \left[X_{s,j,t} Y_{s,j,t+l} - W_{s,t+l} N_{s,j,t+l} - Z_{s,t+l} K_{s,j,t+l} \right]$$

$$s.t. \quad Y_{s,j,t} = \left(\frac{P_{s,j,t}}{P_{s,t}} \right)^{-\theta} \left(\frac{P_{s,t}}{P_t} \right)^{-\eta} Y_t \tag{3}$$

$$Y_{s,j,t} = (K_{s,j,t})^{1-\chi} (N_{s,j,t})^\chi, \tag{4}$$

⁹See, for example, the survey by [Klenow and Malin \(2011\)](#).

¹⁰This would possibly cease to be the case if sectors differed in other dimensions as well.

where χ is the elasticity of output with respect to labor.

Optimal price setting implies:

$$X_{s,j,t} = \frac{\theta}{\theta - 1} \frac{E_t \sum_{l=0}^{\infty} \Theta_{t,t+l} (1 - \alpha_s)^l \Lambda_{s,t+l} (\chi K_{s,j,t+l}^{1-\chi} N_{s,j,t+l}^{\chi-1})^{-1} W_{s,t+l}}{E_t \sum_{l=0}^{\infty} \Theta_{t,t+l} (1 - \alpha_s)^l \Lambda_{s,t+l}},$$

where:

$$\Lambda_{s,t} = \left(\frac{1}{P_{s,t}} \right)^{-\theta} \left(\frac{P_{s,t}}{P_t} \right)^{-\eta} Y_t.$$

From cost-minimization, real marginal cost can be expressed as:

$$MC_{s,j,t} = MC_{s,t} = \frac{1}{\chi^\chi (1 - \chi)^{1-\chi}} \left(\frac{W_{s,t}}{P_t} \right)^\chi \left(\frac{Z_{s,t}}{P_t} \right)^{(1-\chi)}.$$

Note that marginal costs are equalized only within sectors. This is a direct implication of the assumption of sectoral capital and labor markets. Finally, under that assumption, the market-clearing conditions for capital and labor are:

$$\begin{aligned} K_{s,t} &= f_s \int_0^1 K_{s,j,t} dj, \forall s, \\ N_{s,t} &= f_s \int_0^1 N_{s,j,t} dj, \forall s. \end{aligned}$$

2.2 Firm-specific factors

We now consider a variant of the previous model in which production inputs are firm-specific. This version of the model generalizes [Woodford \(2005\)](#) to a multisector economy. It requires that we reformulate the consumers' and intermediate firms' problems. The maximization problem of final goods firms remains the same as in the model with sectoral factor markets.

The representative consumer maximizes:

$$E_0 \sum_{t=0}^{\infty} \beta^t \left(\frac{C_t^{1-\sigma} - 1}{1 - \sigma} - \sum_{s=1}^S f_s \int_0^1 \frac{N_{s,j,t}^{1+\gamma}}{1 + \gamma} dj \right),$$

subject to the flow budget constraint:

$$P_t C_t + P_t I_t + E_t [\Theta_{t,t+1} B_{t+1}] \leq \sum_{s=1}^S f_s \int_0^1 W_{s,j,t} N_{s,j,t} dj + B_t + T_t + \sum_{s=1}^S f_s \int_0^1 Z_{s,j,t} K_{s,j,t} dj,$$

the law of motion for the stocks of firm-specific capital:

$$\begin{aligned} K_{s,j,t+1} &= (1 - \delta) K_{s,j,t} + \Phi(I_{s,j,t}, K_{s,j,t}) I_{s,j,t}, \forall s, j \\ I_{s,j,t} &\geq 0, \forall s, j, \end{aligned}$$

where $\Phi(I_{s,j,t}, K_{s,j,t})$ now takes the form:

$$\Phi(I_{s,j,t}, K_{s,j,t}) = \Phi\left(\frac{I_{s,j,t}}{K_{s,j,t}}\right) = 1 - \frac{1}{2} \kappa \frac{\left(\frac{I_{s,j,t}}{K_{s,j,t}} - \delta\right)^2}{\frac{I_{s,j,t}}{K_{s,j,t}}},$$

and a standard “no-Ponzi” condition.

The notation is the same as before, except that now $N_{s,j,t}$ denotes total labor supplied to firm j in sector s , and $W_{s,j,t}$ is the associated nominal wage rate. $I_{s,j,t}$ denotes investment allocated to firm j in sector s , $I_t \equiv \sum_{s=1}^S f_s \int_0^1 I_{s,j,t} dj$, $K_{s,j,t}$ is capital supplied to firm j in sector s , and $Z_{s,j,t}$ is the associated nominal return on capital.

Once we introduce firm-specific factor markets, the intermediate goods producer’s problem also changes since wages and the return on capital will also be firm-specific:

$$\begin{aligned} \max_{s.t.} \quad & E_t \sum_{l=0}^{\infty} \Theta_{t,t+l} (1 - \alpha_s)^l \left[\begin{array}{c} X_{s,j,t} Y_{s,j,t+l} + \\ -W_{s,j,t+l} N_{s,j,t+l} - Z_{s,j,t+l} K_{s,j,t+l} \end{array} \right] \\ & \text{(3) and (4).} \end{aligned}$$

The solutions to the consumer and the intermediate firms problems yield first-order conditions that are similar to those obtained for the sector-specific model except that the resulting choices of labor, $N_{s,j,t}$, investment, $I_{s,j,t}$, and capital $K_{s,j,t}$ are firm-specific. This implies that the return on labor and capital ($W_{s,j,t}$ and $Z_{s,j,t}$, respectively) and real marginal costs are also firm-specific. Optimality conditions are presented in the online Appendix.

2.3 Economy-wide factor markets

Finally, we consider a version of the model in which labor and capital can move freely across firms and sectors. This requires that we reformulate the consumers’ and intermediate firms’ problems once again. The maximization problem of final goods’ firms remains the same as before.

The representative consumer maximizes:

$$E_0 \sum_{t=0}^{\infty} \beta^t \left(\frac{C_t^{1-\sigma} - 1}{1-\sigma} - \frac{N_t^{1+\gamma}}{1+\gamma} \right),$$

subject to the flow budget constraint:

$$P_t C_t + P_t I_t + E_t [\Theta_{t,t+1} B_{t+1}] \leq W_t N_t + B_t + T_t + Z_t K_t,$$

the law of motion for capital stocks:

$$\begin{aligned} K_{t+1} &= (1 - \delta) K_t + \Phi(I_t, K_t) I_t, \\ I_t &\geq 0, \end{aligned}$$

where $\Phi(I_t, K_t)$ now takes the form:

$$\Phi(I_t, K_t) = \Phi\left(\frac{I_t}{K_t}\right) = 1 - \frac{1}{2} \kappa \frac{\left(\frac{I_t}{K_t} - \delta\right)^2}{\frac{I_t}{K_t}},$$

and a standard “no-Ponzi” condition.

The notation is the same as before, except that N_t is total labor supply, W_t is the corresponding nominal wage rate, I_t denotes investment, K_t stands for capital, Z_t is the associated nominal return on capital.

Under economy-wide capital and labor markets, the intermediate firm’s problem becomes:

$$\begin{aligned} \max \quad & E_t \sum_{l=0}^{\infty} \Theta_{t,t+l} (1 - \alpha_s)^l \left[\begin{array}{c} X_{s,j,t} Y_{s,j,t+l} \\ -W_{t+l} N_{s,j,t+l} - Z_{t+l} K_{s,j,t+l} \end{array} \right] \\ \text{s.t.} \quad & \text{(3) and (4)}. \end{aligned}$$

The first-order conditions for the economy-wide model yield returns to labor and capital (W_t and Z_t , respectively), and hence, real marginal costs (MC_t) that equalize across all firms and sectors. For optimality conditions, see online Appendix.

2.4 Monetary policy

In our baseline specification we assume that the growth rate of nominal aggregate demand follows a first-order autoregressive, $AR(1)$, process, thus leaving monetary policy implicit. This is a common assumption in the literature (e.g. [Mankiw and Reis, 2002](#)). Denoting nominal

aggregate demand by $M_t \equiv P_t Y_t$, we assume:

$$\Delta m_t = \rho_m \Delta m_{t-1} + \sigma_{\varepsilon_m} \varepsilon_{m,t},$$

where $m_t \equiv \log(M_t)$, ρ_m determines the autocorrelation in nominal aggregate demand growth, and $\varepsilon_{m,t}$ is a purely monetary, uncorrelated, zero-mean, unit-variance *i.i.d.* shock.

We analyze the model using a loglinear approximation around the zero-inflation steady state. While solving the models with sectoral and economy-wide factor markets is straightforward, the model with firm-specific capital is more challenging. The reason is that firms can have different capital-accumulation histories. We solve that model by generalizing the approach pioneered by [Woodford \(2005\)](#) to the case of a multisector economy. Details of the solution are available in the online Appendix.

3 The underlying New Keynesian Phillips curves

Each model of Section 2 gives rise to a distinct New Keynesian Phillips curve (NKPC), with different implications for aggregate dynamics.¹¹ As a first step to understand those differences, we can develop some intuition by analyzing the so-called frictionless optimal prices in each model – i.e., the prices that firms would set if they could change them continuously.

For simplicity, we work with versions of the model without capital ($\chi = 1$).¹² In that case, the expressions for the frictionless optimal prices in the economy-wide, sector- and firm-specific economies are given by, respectively:

$$\text{Economy-wide:} \quad p_{s,j,t}^* = (\sigma + \gamma) m_t + (1 - \sigma - \gamma) p_t \quad (5)$$

$$\text{Sector-specific:} \quad p_{s,j,t}^* = (\sigma + \gamma) m_t + (1 - \sigma - \gamma + \eta\gamma) p_t - \eta\gamma p_{s,t} \quad (6)$$

$$\text{Firm-specific:} \quad p_{s,j,t}^* = \frac{\sigma + \gamma}{1 + \theta\gamma} m_t + \frac{1 - \sigma - \gamma + \eta\gamma}{1 + \theta\gamma} p_t + \frac{(\theta - \eta)\gamma}{1 + \theta\gamma} p_{s,t}, \quad (7)$$

where $p_{s,j,t}^*$ is the frictionless optimal price of firm j in sector s .

The coefficients associated with the aggregate price level (p_t) and with sectoral prices ($p_{s,t}$) indicate how a firm would like to respond to changes in those prices. That is, they determine the nature of pricing interactions in the three economies. Note that, because these are multisector economies, it is possible that firms' pricing decisions interact differently, depending on whether firms are in the same sector or in different sectors. We refer to the dependence of $p_{s,j,t}^*$ on $p_{s,t}$

¹¹Derivations are available upon request.

¹²Hence, the analysis in this section is similar to that in [Carvalho and Lee \(2011\)](#).

as resulting from *within-sector* pricing interactions, and to the effect of p_t on $p_{s,j,t}^*$ as resulting from *across-sector* pricing interactions.¹³

A positive coefficient on the aggregate price level, say, implies that a firm's frictionless optimal price rises when other prices increase. That is, such a positive coefficient implies a strategic complementarity with respect to the overall level of prices in the economy (i.e., across-sector complementarity). Likewise, a negative coefficient on the sectoral price index implies strategic substitutability with respect to the prices of firms in the same sector (i.e., within-sector substitutability).

In order to think through the patterns of pricing interactions that the three models can deliver, let us start with the case of economy-wide factor markets (equation 5). In that model, in response to, say, an increase in the aggregate price level, a firm j in sector s will have an incentive to increase, decrease, or to keep its price unchanged depending on whether $(1 - \sigma - \gamma)$ is positive, negative, or zero, respectively. So, to fix ideas, let us consider as a benchmark the parameterization under which the economy-wide model features *strategic neutrality* in price setting – i.e., when $\sigma + \gamma = 1$. We can, then, more easily compare the three models.

When $\sigma + \gamma = 1$, both the sector- and the firm-specific models tend to induce strategic complementarity in price setting across sectors. This happens as long as $\eta\gamma > 0$ – that is, as long as there is some substitution between varieties in different sectors ($\eta > 0$) and the Frisch elasticity of labor supply is finite ($\gamma > 0$). Note also, that, as long as the latter condition holds ($\gamma > 0$), the degree of across-sector pricing complementarities in the model with sector-specific labor is larger than in the model with firm-specific labor: $1 - \sigma - \gamma + \eta\gamma \geq (1 - \sigma - \gamma + \eta\gamma) / (1 + \theta\gamma)$.

The two models of labor specificity, however, differ markedly in their implications for the pattern of pricing interactions within sectors (assuming $\eta\gamma > 0$). While the model with sector-specific labor necessarily induces strategic substitutability within sectors, the firm-specific model features within-sector strategic complementarity as long as the elasticity of substitution between varieties within any given sector exceeds the elasticity of substitution between varieties across sectors ($\theta > \eta$) – which seems plausible.

When $\sigma + \gamma \neq 1$, the pattern of pricing interactions can differ even more across the three economies, depending on parameter values. Let us now turn to the economic mechanisms underlying these possible patterns of pricing interactions. We rely on the usual thought experiment of considering exogenous changes in aggregate or sectoral prices, while keeping nominal aggregate demand constant.

We start with the economy-wide factors model. In this model, it is clear from equation

¹³Strictly speaking, this separation of the effects of $p_{s,t}$ and p_t on $p_{s,j,t}^*$ only holds exactly if sectors have negligible mass. Nevertheless, we adopt this terminology for expositional convenience.

(5) that sectoral prices have no effect on a firm’s frictionless optimal price. The reason is that, in the labor-only models that we entertain in this section, that price is proportional to the nominal wage. With an economy-wide labor market, the nominal wage only depends on the aggregate price level, aggregate labor, and aggregate consumption. These are unaffected by changes in sectoral prices that keep the aggregate price level constant (which is the right thought experiment to isolate how sectoral prices affect a firm’s frictionless optimal price).

Turning to the effects of the aggregate price level on a firm’s frictionless optimal price, let us consider an exogenous increase in the overall level of prices. With nominal aggregate demand constant by assumption, consumption falls (in the proportion of the price increase) – and so does labor. Whether the nominal wage ends up increasing, decreasing, or unchanged thus hinges on the Frisch elasticity of labor supply and on the intertemporal elasticity of substitution in consumption.¹⁴ If these elasticities are large (i.e., γ and σ are small), the real wage falls relatively little. That is, the nominal wage – and hence, a firm’s frictionless optimal price – moves closely with the aggregate price level. This explains why pricing decisions are strategic complements when the Frisch elasticity of labor supply and/or the intertemporal elasticity of substitution in consumption are large enough (so that $\gamma + \sigma < 1$). The knife-edge case of strategic neutrality ($\gamma + \sigma = 1$) arises precisely when these elasticities are such that the drop in consumption and labor exactly offset the aggregate price increase and keep nominal wages unchanged.

We now take up the case of firm-specific labor. Once again, understanding the effects of changes in aggregate or sectoral prices on a firm’s frictionless optimal price requires understanding their effects on nominal wages. The difference is that, now, wages depend on aggregate consumption and *firm-level*, as opposed to aggregate, employment. As before, let us first consider an exogenous increase in the overall level of prices. With nominal aggregate demand constant by assumption, consumption falls like before (in the proportion of the price increase). But, in general, the level of labor employed by the firm under consideration can increase or decrease. On the one hand, the drop in aggregate demand tends to lower that firm’s demand for labor, just as in the economy-wide case. On the other hand, the assumed aggregate price increase makes the firm’s variety relatively cheaper. This increases demand for its variety, and hence its demand for labor. For parameter values that imply strategic neutrality in the economy-wide model ($\gamma + \sigma = 1$), we can conclude that the nominal wage ends up increasing. The reason is that, for those parameter values, the drop in aggregate consumption and its negative effect on the firm’s labor demand exactly offset the aggregate price increase. So, the net effect on

¹⁴In the model with economy-wide factors, this can be easily seen from the optimality condition for labor: $\frac{W_t}{P_t} = N_t^\gamma C_t^\sigma$. For details, see the online Appendix.

the nominal wage the firm has to pay its workers is positive, and is dictated by the increase in relative demand for its variety.¹⁵

Continuing with the model with firm-specific labor, let us now analyze the effects of a change in the level of prices in a given sector ($p_{s,t}$) on the frictionless optimal price of a firm in that sector ($p_{s,j,t}^*$). For concreteness, let us assume an increase in $p_{s,t}$. What matters for the effect of such a price change on the nominal wage that firm j has to pay its worker is whether the firm ends up having to employ more or less labor. There are two opposite forces at work. First, the increase in $p_{s,t}$ reduces the demand for varieties of all firms in sector s . This effect is dictated by the elasticity of substitution between varieties across sectors (η). The second effects arises because the assumed sectoral price increase makes firm j 's variety relatively cheaper. This increases demand for its variety, and hence its demand for labor. This effect is dictated by the elasticity of substitution between varieties in the same sector (θ). Under the plausible assumption that the elasticity of substitution between varieties within any given sector exceeds the elasticity of substitution between varieties across sectors ($\theta > \eta$), the net effect on firm j 's employment, and hence on the nominal wage it has to pay its workers, is positive. Therefore, under this assumption, the firm-specific model features across-sector strategic complementarities in price-setting decisions.

We now turn to the model with sector-specific labor markets. Like before, understanding the effects of changes in aggregate or sectoral prices on a firm's frictionless optimal price requires understanding their effects on nominal wages. The difference is that, now, wages depend on aggregate consumption and employment at the sector – as opposed to aggregate or firm – level. Consider first an exogenous increase in the overall level of prices. With nominal aggregate demand constant by assumption, consumption falls like before (in the proportion of the price increase). But, in general, the level of labor employed in the sector under consideration can increase or decrease. On the one hand, the drop in aggregate demand tends to lower the sector's demand for labor. On the other hand, the assumed aggregate price increase makes all varieties in that sector relatively cheaper. This increases demand for that sector's output, and hence its demand for labor. For parameter values that imply strategic neutrality in the economy-wide model ($\gamma + \sigma = 1$), we can conclude that the nominal wage in the sector at hand increases. The reason is that, for those parameter values, the drop in aggregate consumption and its negative effect on the sector's labor demand exactly offset the aggregate price increase. So, the net effect

¹⁵More generally, a comparison between equations (5) and (7) shows that: i) if the economy-wide model features strategic substitutability in price setting, then the firm-specific model features less substitutability and may even imply across-sector strategic complementarities; ii) if the economy-wide model features strategic complementarity in price setting, then the firm-specific model will also feature across-sector strategic complementarities, although they may be stronger or weaker than in the former model.

on the sector's nominal wage is positive, and is dictated by the increase in relative demand for that sector's output.¹⁶

Finally, we analyze the effects of a change in the level of prices in a given sector ($p_{s,t}$) on the frictionless optimal price of a firm in that sector ($p_{j,s,t}^*$), in the model with sectoral labor markets. For concreteness, let us assume an increase in $p_{s,t}$. Here the effect is straightforward. The increase in $p_{s,t}$ reduces the demand for varieties of all firms in sector s , to an extent dictated by the elasticity of substitution between varieties across sectors (η). This reduces the demand for labor by firms in that sector, which decreases wages to an extent dictated by the inverse of the Frisch elasticity of labor supply (γ). Therefore the model with sector-specific labor markets unequivocally induces within-sector strategic substitutability in price-setting decisions.

3.1 Phillips curves

We start with the more familiar case of economy-wide capital and labor markets. It leads to the following NKPC:

$$\pi_t = \beta E_t \pi_{t+1} + (\bar{\sigma} + \omega) \left(\sum_{s=1}^S f_s \mu_s \right) \tilde{y}_t + \eta^{-1} \sum_{s=1}^S f_s \mu_s (\tilde{y}_{s,t} - \tilde{y}_t) - \bar{\sigma} \left(\sum_{s=1}^S f_s \mu_s \right) \tilde{i}_t, \quad (8)$$

where $\omega = (\gamma + 1 - \chi) / \chi$, $\bar{\sigma} = (Y/C) \sigma$, $\mu_s = \alpha_s (1 - \beta (1 - \alpha_s)) / (1 - \alpha_s)$, and variables with a tilde superscript denote deviations from the underlying flexible-price equilibrium.¹⁷ The last term on the right-hand-side of equation (8) is due to endogenous capital accumulation,¹⁸ and the third term is reminiscent of multisector models with heterogeneity in price rigidity (Carvalho, 2006). The second term is the standard output gap component of the NKPC.¹⁹

Note that in a model without capital and with the same frequency of price changes in all sectors (α , say), equation (8) collapses to the standard NKPC:

$$\pi_t = \beta E_t \pi_{t+1} + (\sigma + \omega) \mu \tilde{y}_t,$$

where $\mu = \alpha (1 - \beta (1 - \alpha)) / (1 - \alpha)$. The coefficient $\bar{\sigma} + \omega$ that multiplies the output gap

¹⁶Unlike in the case of firm-specific labor markets, we can ascertain that the model with sectoral labor markets features stronger across-sector strategic complementarities (or weaker across-sector strategic substitutability) than the model with an economy-wide labor market.

¹⁷The flexible-price equilibrium is defined as in Woodford (2003, 2005), i.e., it assumes flexible prices going forward, given the current capital stock.

¹⁸Investment is defined as percentage deviation from its steady state.

¹⁹Due to heterogeneity in price stickiness, the coefficient associated with nominal price rigidities is a weighted average of the associated sectoral coefficients $\left(\sum_{s=1}^S f_s \mu_s \right)$.

term in (8) is thus seen to correspond to the [Ball and Romer \(1990\)](#) index of real rigidities.²⁰

Turning to the model with firm-specific factors (Section 2.2), the underlying NKPC is given by:

$$\pi_t = \beta E_t \pi_{t+1} + \bar{\sigma} \left(\sum_{s=1}^S f_s \frac{\mu_s}{\phi_s} \right) \tilde{y}_t + \omega \sum_{s=1}^S f_s \frac{\mu_s}{\phi_s} \tilde{y}_{s,t} + \eta^{-1} \sum_{s=1}^S f_s \frac{\mu_s}{\phi_s} (\tilde{y}_{s,t} - \tilde{y}_t) - \bar{\sigma} \left(\sum_{s=1}^S f_s \frac{\mu_s}{\phi_s} \right) \tilde{z}_t, \quad (9)$$

where ϕ_s is a function of structural parameters that is obtained (numerically) as the solution of a system of nonlinear equations (see the online Appendix).

Equation (9) generalizes the NKPC derived in [Woodford \(2005\)](#) to the case of a multisector economy with heterogeneity in price rigidity. The main difference relative to the case of economy-wide factor markets is that all “gaps” are now multiplied by ϕ_s^{-1} . As in [Woodford \(2005\)](#), it is the case that $\phi_s > 1$ under reasonable parameterizations. Thus, under those parameterizations, firm-specific factors are seen to mute the sensitivity of inflation to aggregate and sectoral output gaps, and the investment gap. Firm-specificity is thus a source of real rigidities in the Ball-Romer sense. This is most easily seen in a version of this model without capital and with the same frequency of price changes in all sectors. In that case the NKPC simplifies to:

$$\pi_t = \beta E_t \pi_{t+1} + (\sigma + \omega) \frac{\mu}{\phi} \tilde{y}_t, \quad (10)$$

where $\phi = 1 + \theta\gamma$.

When capital and labor are sector-specific, the NKPC becomes:

$$\pi_t = \beta E_t \pi_{t+1} + \bar{\sigma} \left(\sum_{s=1}^S f_s \mu_s \right) \tilde{y}_t + \omega \sum_{s=1}^S f_s \mu_s \tilde{y}_{s,t} + \eta^{-1} \sum_{s=1}^S f_s \mu_s (\tilde{y}_{s,t} - \tilde{y}_t) - \bar{\sigma} \left(\sum_{s=1}^S f_s \mu_s \right) \tilde{z}_t. \quad (11)$$

Note that this Phillips curve is almost identical to the one that obtains under firm-specific factor markets (equation 9), with the crucial exception that there are no ϕ_s^{-1} coefficients multiplying the output and investment gaps. The reason is that factor prices are now equalized within sectors, so that, in contrast to the model with firm-specific factors, individual firms’ pricing decisions have no impact on their marginal cost.

Note that, if sectors are identical in terms of price rigidity, the dynamics of sectoral output gaps in response to an aggregate disturbance will be the same in all sectors ($\tilde{y}_{s,t} = \tilde{y}_t$), and

²⁰For a thorough discussion of sources of real rigidities in the canonical New Keynesian model see [Woodford \(2003, chap.3\)](#).

equations (8) and (11) become identical, and simplify to:

$$\pi_t = \beta E_t \pi_{t+1} + (\bar{\sigma} + \omega) \mu \tilde{y}_t - \bar{\sigma} \mu \tilde{t}_t.$$

The same does not happen when factors are firm-specific, because of the effects of firms' pricing decisions on their own marginal costs, which make the Phillips curve flatter. The corresponding equation with homogeneous price rigidity simplifies to:

$$\pi_t = \beta E_t \pi_{t+1} + (\bar{\sigma} + \omega) \frac{\mu}{\phi} \tilde{y}_t - \bar{\sigma} \frac{\mu}{\phi} \tilde{t}_t,$$

where the ϕ coefficient embeds the effects of firm specificity.²¹

When sectors are heterogeneous, the Phillips curve with sectoral specificities differs from the Phillips curve under economy-wide factor markets only in that ω now multiplies sectoral output gaps rather than the aggregate output gap. The reason for this difference is that factor prices now also depend on sectoral conditions. The $\omega \sum_{s=1}^S f_s \mu_s \tilde{y}_{s,t}$ term summarizes the effects of sectoral conditions on marginal costs, keeping aggregate output constant. These effects operate through increasing marginal disutility of labor and decreasing marginal product of capital – which affect sectoral factor prices. The $\bar{\sigma} \left(\sum_{s=1}^S f_s \mu_s \right) \tilde{y}_t$ term captures the effects of aggregate conditions on marginal costs, which continue to operate through households' decreasing marginal utility of consumption. In the model with economy-wide factor markets, the first effect hinges on the aggregate output gap, rather than on sectoral gaps.²²

4 Quantitative analysis

In this section, we parameterize our three models and analyze their quantitative predictions. We set the intertemporal elasticity of substitution σ^{-1} to 1/2, the (inverse) labor supply elasticity γ to 0.5, and the elasticity of output with respect to labor to $\chi = 2/3$. The consumer discount factor β implies a time-discount rate of 4% per year.

We set the elasticity of substitution between varieties of the same sector to $\theta = 7$. The elasticity of substitution between varieties of different sectors should arguably be smaller than within sectors. We rely on the estimates provided by [Hobijn and Nechio \(2015\)](#) to set the elasticity of substitution across sectors to unity, $\eta = 1$ (i.e. the aggregator that converts

²¹Here we abuse notation because, due to capital accumulation, ϕ does not equal that in equation (10).

²²Incidentally, note that in equation (9), ω also multiplies sectoral output gaps. The reason is that the solution of the model is such that the effects of firm specificity are subsumed in ϕ_s , and the model is in effect solved by taking sectoral averages (see the online Appendix).

sectoral into final output is Cobb-Douglas).

To specify the process for nominal aggregate demand, the literature usually relies on estimates based on nominal GDP, or on monetary aggregates such as M1 or M2. With quarterly data, estimates of ρ_m typically fall in the range of 0.4 to 0.7,²³ which maps into a range of roughly 0.75 – 0.90 at a monthly frequency. We set $\rho_m = 0.8$, and the standard deviation of the shocks $\sigma_{\varepsilon_m} = 0.6\%$ (roughly 1% at a quarterly frequency), in line with the same estimation results.²⁴

To calibrate investment adjustment costs, we follow an approach that is common in the real business cycle literature (e.g., [Chari, Kehoe and Mcgrattan, 2000](#)) and calibrate the investment adjustment-cost parameter (κ) to match the standard deviation of investment in the data relative to the standard deviation of GDP. Whenever we analyze a different version of the model, we redo the calibration.²⁵

Finally, to specify the distribution of price rigidity across sectors, we resort to the available microeconomic evidence on price rigidity in the United States. In particular, we use the statistics on the frequency of regular price changes – those that are not due to sales or product substitutions – reported by [Nakamura and Steinsson \(2008\)](#). To make the model computationally manageable, we build from the statistics for 271 categories of goods and services,²⁶ and aggregate those 271 categories into 67 expenditure classes. Each class is identified with a sector in the model.²⁷ The frequency of price changes for each expenditure class is obtained as the weighted average of the frequencies for the underlying categories, using the expenditure weights provided by [Nakamura and Steinsson \(2008\)](#). Expenditure-class weights are given by the sum of the expenditure weights for those categories. The resulting average monthly frequency of price changes is $\bar{\alpha} = \sum_{k=1}^K f_k \alpha_k = 0.211$, which implies that prices change on average once every 4.7 months.

Figure 1 reports our main results. It shows impulse response functions (IRFs) to a monetary shock for the three models (economy-wide, sectoral, and firm-specific factor markets). Focusing first on the IRFs for GDP, the chart shows that the economy-wide factor model implies the

²³See, for instance, [Mankiw and Reis \(2002\)](#).

²⁴All results for volatilities scale-up proportionately with σ_{ε_m} .

²⁵It turns out that the calibrations of the three versions of the model yield very similar values for the investment adjustment-cost parameter ($\kappa \approx 40$).

²⁶[Nakamura and Steinsson \(2008\)](#) report statistics for 272 categories. We discard the category “Girls’ Outerwear,” for which the reported frequency of regular price changes is zero. We renormalize the expenditure weights to sum to unity.

²⁷As an example of what this aggregation entails, the resulting “New and Used Motor Vehicles” class consists of the categories “Subcompact Cars”, “New Motorcycles”, “Used Cars”, “Vehicle Leasing” and “Automobile Rental”; the “Fresh Fruits” class comprises four categories: “Apples”, “Bananas”, “Oranges, Mandarins etc.” and “Other Fresh Fruits.”

smallest monetary non-neutrality. The sectoral and firm-specific factor models are more similar on impact and during the first few months, featuring more sizable non-neutralities than the economy-wide model. In the medium to long run, however, the model with sectoral specificity quickly approaches the one with economy-wide factor markets. At the end of the day, the model with firm-specific factors generates longer lasting effects of monetary shocks on real GDP than the other two models.

The response of inflation in the three models displays a similar pattern. The short-run response of the model with sector-specific factors resembles that of model with firm-specific factors. Over time, the economy with sector specificity approaches the behavior of the model with economy-wide factor markets. The remaining charts in Figure 1 report the impulse response functions for other main variables in the three models.

Loosely speaking, if one analyzes the joint behavior of inflation and output in response to a monetary shock, the economy with sector-specific factor markets behaves as if it featured a Phillips curve that is as flat as the one from the firm-specific model at higher frequencies, and as steep as the Phillips curve from the economy-wide model at lower frequencies.²⁸ In Appendix A.1 we provide support for this interpretation of the differences across the three models.

4.1 Robustness

In our previous analysis we postulated an exogenous stochastic process for nominal aggregate demand. In this section, we consider a specification with an explicit description of monetary policy. We assume that policy is conducted according to an interest-rate rule subject to persistent shocks:

$$IR_t = \beta \left(\frac{P_t}{P_{t-1}} \right)^{\phi_\pi} \left(\frac{GDP_t}{GDP} \right)^{\phi_Y} e^{v_t},$$

where IR_t is the short-term nominal interest rate, GDP_t is gross domestic product, GDP denotes gross domestic product in steady state, ϕ_π and ϕ_Y are the parameters that determine the sensitivity of interest rates to, respectively, inflation and economic activity, and v_t is a persistent shock with process $v_t = \rho_v v_{t-1} + \sigma_{\varepsilon_v} \varepsilon_{v,t}$, where $\varepsilon_{v,t}$ is a zero-mean, unit-variance *i.i.d.* shock, and $\rho_v \in [0, 1)$. We set $\phi_\pi = 1.5$, $\phi_Y = .5/12$, and $\rho_v = 0.965$.²⁹ The remaining parameter values are unchanged from the baseline specification.

Figure 2 shows that the main findings reported in the previous section are robust to modeling

²⁸We thank Jeff Campbell for this insight.

²⁹Recall that the parameters are calibrated to the monthly frequency, and so this value for ρ_v corresponds to an autoregressive coefficient of roughly 0.9 at a quarterly frequency. We specify the size of the shocks to be consistent with the estimates of Justiniano, Primiceri and Tambalotti (2010), and thus set the standard deviation to 0.2% at a quarterly frequency.

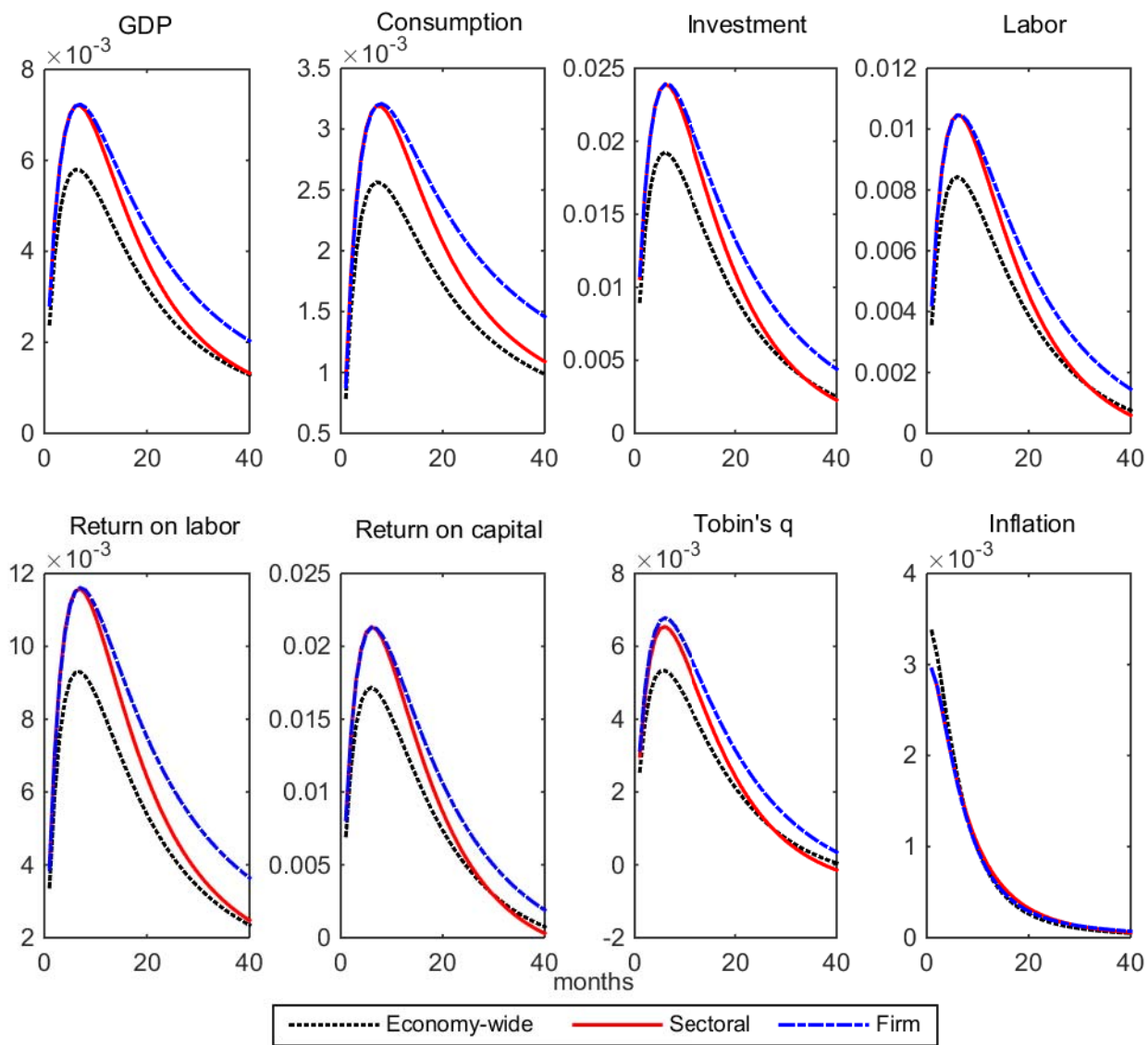


Figure 1: Monetary shocks – impulse response functions

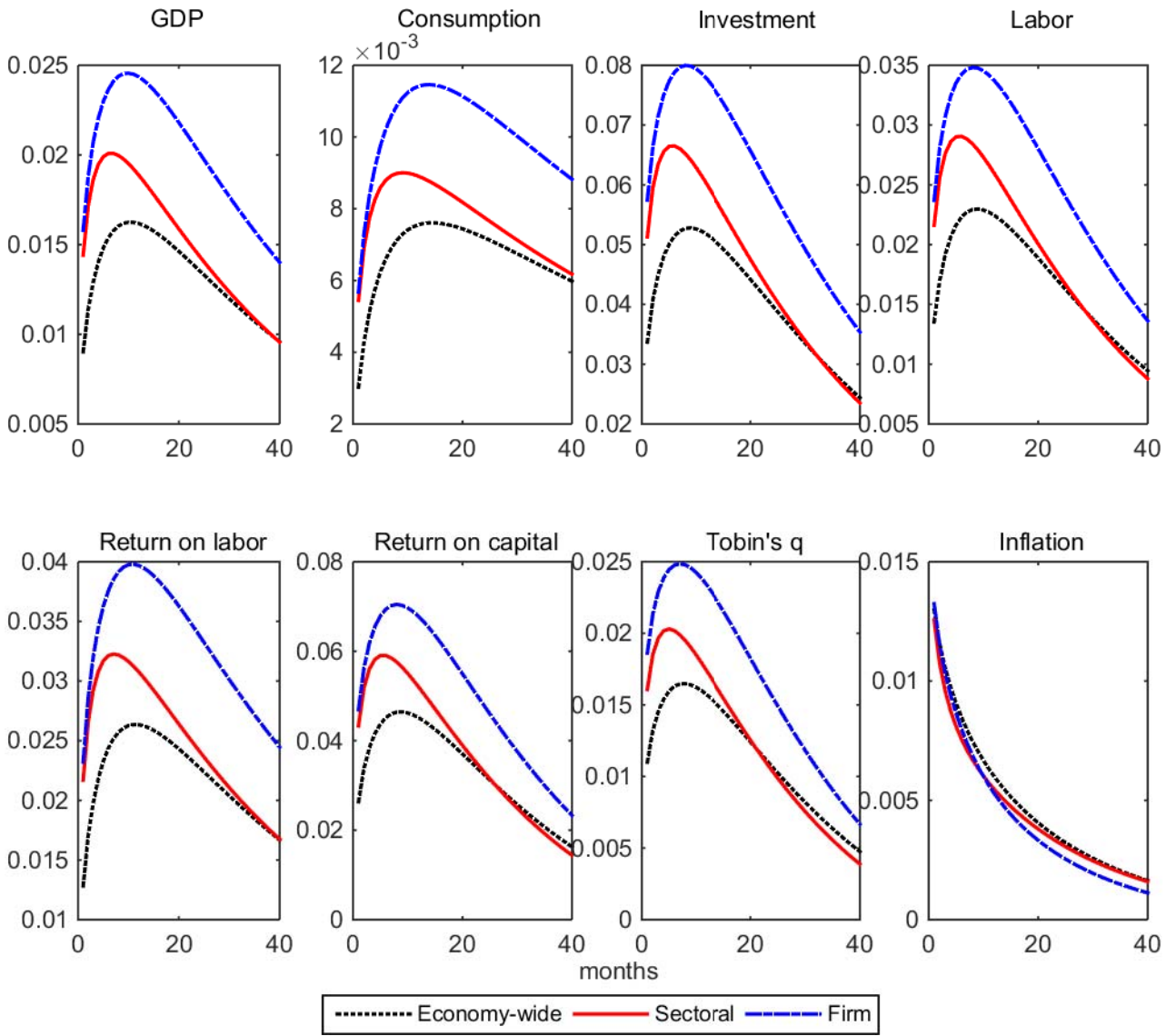


Figure 2: Monetary shocks under a Taylor rule – impulse response functions

monetary policy with an explicit interest rate rule.³⁰ In particular, focusing on the impulse response functions for real GDP, the sector-specific factor model initially resembles the response of the firm-specific factor model. Over time, its adjustment speeds up and the impulse response function approaches that of the model with economy-wide factor markets. The real effects of monetary shocks in the model with firm-specific factors are not only larger but also more persistent. The same patterns hold for the remaining variables depicted in Figure 2.

Finally, in Appendix A.2 we analyze the role of the distribution of price stickiness. We compare the dynamics of the three models under two arbitrary distributions. One represents an economy skewed towards price flexibility and another an economy skewed towards price rigidity. The results corroborate our discussion of Section 3 and show that, depending on the distribution of price rigidity, the pattern of pricing interactions reflected in the NKPC under sectoral-factor markets is rich enough to emulate the dynamics of both an economy with strong real rigidities (such as the one with firm-specific factor markets) and an economy with strategic substitutability in pricing decisions (such as the one with economy-wide factor markets).

5 Conclusion

Our results show that it matters a great deal whether specificity in factors of production arises at the firm or at the sectoral level. In response to nominal shocks, our parameterized model with sector-specific factor markets yields aggregate dynamics in the short run that resemble those of a model with firm-specific factors. After one to two years, however, the behavior of the model is already more similar to that of a model with economy-wide factor markets.

This result is consistent with the idea that factor price equalization might take place gradually over time, so that firm-specificity might be a reasonable short-run approximation, whereas economy-wide markets might be a better description of how factors of production are allocated in the longer run. Whether or not this happens in reality is, of course, an empirical question. Existing empirical evidence that both capital (e.g., [Ramey and Shapiro, 2001](#)) and labor (e.g., [Parent, 2000](#)) have some degree of sector (or industry) specificity suggests that our model may imply plausible aggregate dynamics.

Finally, one (possibly testable) implication of our parameterized model is that it behaves “as if” its Phillips curve had a slope that is larger at higher frequencies than at lower frequencies – when compared with the other two economies.

³⁰Our findings about the implications of the model with sector-specific factor markets are robust to using a monetary policy rule with interest rate smoothing. The main difference relative to the results reported in Figure 3 is that the overall level of persistence of real variables in response to the monetary shock is substantially lower (a result that is consistent with the findings of [Carvalho and Nechio, 2015](#)).

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A Appendix

A.1 The “slope” of the underlying Phillips curves

In the canonical 3-equation New Keynesian model, the Phillips curve has a constant slope:

$$\pi_t = \beta E_t \pi_{t+1} + \kappa y_t, \tag{A.1}$$

where κ is a function of the degree of nominal price rigidity and of preference and technology parameters. Hence, along the IRF to a monetary shock, one can obtain the slope of the Phillips curve as $\kappa = (\pi_t - \beta E_t \pi_{t+1})/y_t$.

In more complex models, such as the ones we analyze, the structural Phillips curve may involve additional terms related, for instance, to investment and the distribution of sectoral output. Nevertheless, one can use equation (A.1) as a reduced-form measure of the so-called “inflation-output trade-off.” Hence, for each of the three models that we analyze, we obtain a summary measure of the underlying Phillips curves as:

$$\tilde{\kappa}_t = (\pi_t - \beta E_t \pi_{t+1})/y_t, \tag{A.2}$$

where π_t , $E_t \pi_{t+1}$, and y_t are taken along the IRF to a monetary shock. We use $\tilde{\kappa}_t$ to indicate that this is not the actual slope of the structural Phillips curve associated with those models. In particular, it may not even be a constant – hence the time subscript.

To develop some intuition, we start by computing $\tilde{\kappa}_t$ in versions of the models without capital (i.e., $\chi = 1$). Figure A1 shows $\tilde{\kappa}_t$ for different models without capital. The one-sector models feature Phillips curves with a constant slope. Due to real rigidities, the slope of the Phillips curve is smaller in the one-sector model with firm-specific labor (horizontal blue line with dots) than in the one-sector model with an economy-wide labor market (horizontal black line with crosses), which in this case also corresponds to the model with sectoral labor markets.

When analyzing the multisector models, two common features stand out. First, the paths of $\tilde{\kappa}_t$ decline with the time elapsed since the shock. This is consistent with the results in Sheedy (2007). Second, in all three models the “average level” of $\tilde{\kappa}_t$ is below the slope of the Phillips curve in the corresponding one-sector economy. This is consistent with the results in Carvalho (2006).

Turning to a comparison of the reduced-form slopes of the Phillips curves in the three multisector models, Figure A1 provides support for the interpretation advanced in Section 4. In particular, $\tilde{\kappa}_t$ in the model with sectoral labor markets is close to the model with firm-

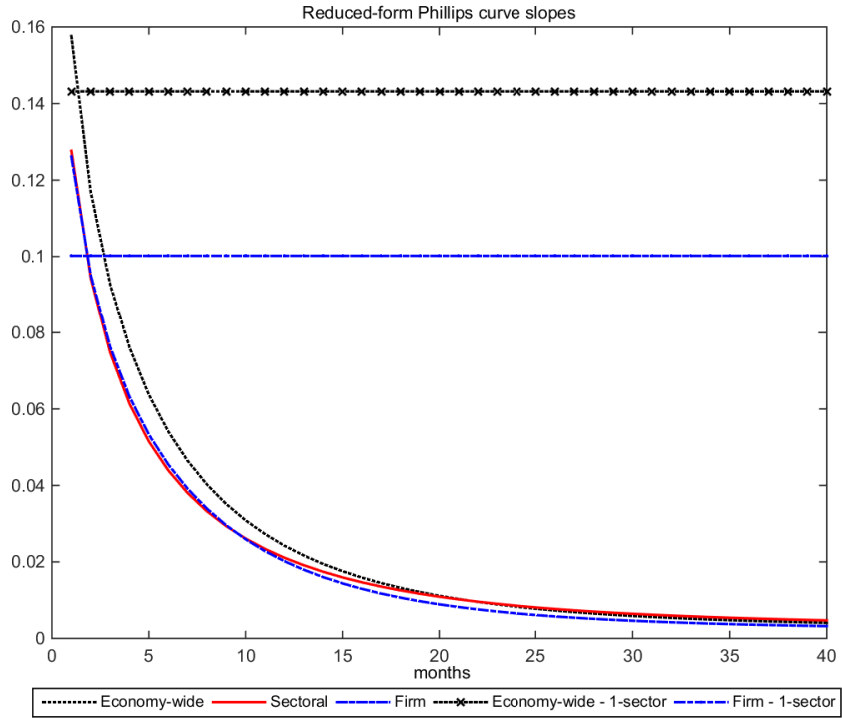


Figure A1: Reduced-form slopes of Phillips curves – models without capital

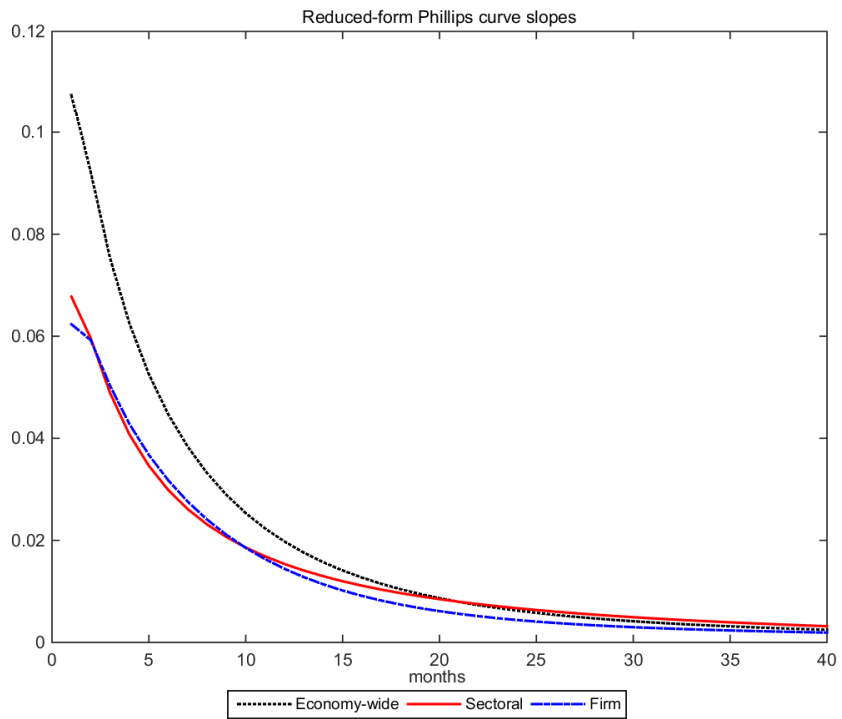


Figure A2: Reduced-form slopes of Phillips curves – models with capital

specific labor in the short run. Later on, it approaches the value of $\tilde{\kappa}_t$ in the model with an economy-wide labor market.

While the pattern described in the previous paragraph emerges in models without capital, Figure A2 shows that the same interpretation applies to versions of the three models of factor specificity with both capital and labor.

A.2 Arbitrary distributions of price rigidity

Here we investigate whether the model with sectoral factor markets is indeed flexible enough to generate either more or less monetary non-neutrality than the models with firm-specific or economy-wide factor markets. To that end, we experiment with different arbitrary distributions of price stickiness in economies with 3 sectors.

We entertain two alternative distributions of price rigidity. In both cases the frequencies of price changes (α_s) in sectors 1-3 are, respectively, 1, 1/12, and 1/30 – corresponding to price changes of, on average, once a month, once a year, and once every 30 months. We differentiate the two distributions by changing the sectoral weights.

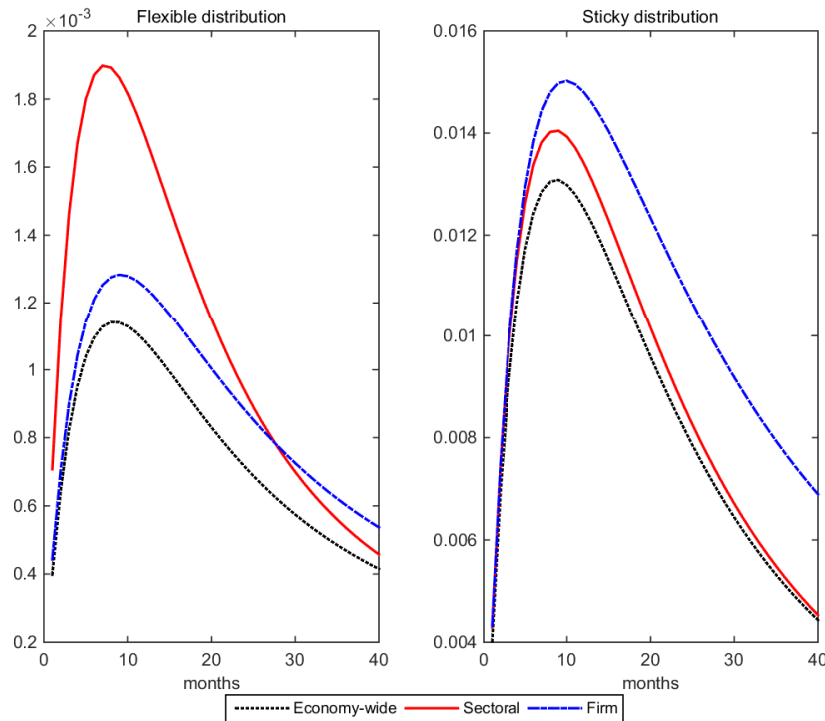


Figure A3: IRFs of GDP to monetary shocks – arbitrary distributions of price rigidity

In the first distribution, which we term “flexible distribution,” the weights of sectors 1-3

are, respectively, 85%, 7.5%, and 7.5%. In the second distribution, which we label “sticky distribution,” the weights of sectors 1-3 are, respectively, 7.5%, 7.5%, and 85%.

Figure A3 presents the impulse response functions of real GDP to nominal aggregate demand shocks for the two alternative sets of sectoral weights. The panel on the left shows the impulse response functions of GDP under the flexible distribution for the three alternative models of factor markets, while the panel on the right shows the responses for the three models under the sticky distribution. Note that the scales on the two charts are different.

The results show that, under the flexible distribution, the sector-specific factor market economy generates more monetary non-neutrality than the other two models. In contrast, under the sticky distribution that model is more similar to the model with economy-wide factor markets. This result suggests that, depending on the distribution of price rigidity, the pattern of pricing interactions reflected in the NKPC under sectoral factor markets is rich enough to emulate the dynamics of both an economy with strong real rigidities (such as the one with firm-specific factor markets) and an economy with strategic substitutability in pricing decisions (such as the one with economy-wide factor markets).

Therefore, the model with sectoral factor markets is rich enough to generate more or less monetary non-neutrality than the other two models that we consider, depending on the distribution of price rigidity.